

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 8-K/A

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report: **May 1, 2015**
Date of earliest event reported: **April 1, 2015**

MAXIMUS, INC.

(Exact name of registrant as specified in its charter)

Virginia
(State or other jurisdiction
of incorporation)

1-12997
(Commission
File Number)

54-1000588
(I.R.S. Employer
Identification No.)

**1891 Metro Center Drive,
Reston, Virginia**
(Address of principal executive offices)

20190-5207
(Zip Code)

Registrant's telephone number, including area code: **(703) 251-8500**

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Explanatory Note

As previously announced in a Current Report on Form 8-K filed on April 6, 2015, MAXIMUS Federal Services, Inc., a wholly owned subsidiary of MAXIMUS, Inc. ("MAXIMUS"), acquired Acentia, LLC ("Acentia") pursuant to a definitive Equity Purchase Agreement (the "Purchase Agreement") entered into on March 6, 2015. The earlier Current Report on Form 8-K is amended by this Current Report on Form 8-K/A to present certain financial statements of Acentia and to present certain unaudited pro forma financial information in connection with the acquisition of Acentia. Acentia's financial statements and the unaudited pro forma information of MAXIMUS and its subsidiaries are filed as exhibits hereto.

Item 9.01 Financial Statements and Exhibits.

(a) *Financial Statements of Businesses Acquired*

The audited consolidated balance sheet of Acentia as of December 31, 2014 and the related consolidated statement of operations, consolidated statement of members' equity and consolidated statement of cash flows for the year ended December 31, 2014, the notes to the consolidated financial statements and the independent auditor's report are filed as exhibit 99.2 to this Current Report on Form 8-K/A and are incorporated by reference herein.

(b) *Pro Forma Financial Information*

The unaudited pro forma condensed combined balance sheet of MAXIMUS and its subsidiaries as of December 31, 2014 and the unaudited pro forma condensed combined statements of operations of MAXIMUS and its subsidiaries for the three months ended December 31, 2014 and the year ended September 30, 2014 giving effect to the acquisition of Acentia are filed as Exhibit 99.3 to this Current Report on Form 8-K/A and are incorporated by reference herein.

(d) *Exhibits.*

Exhibit No. _____

- 2.1 Equity Purchase Agreement dated as of March 6, 2015 by and among Acentia, LLC, Certain of the Equity Holders of Acentia, LLC, SPG Acentia Seller Representative, LLC, MAXIMUS Federal Services, Inc. and MAXIMUS, Inc. (incorporated by reference to Exhibit 2.1 of the Company's Current Report on Form 8-K filed March 9, 2015).
- 23.1 Consent of Aronson LLC.
- 99.1 Press Release dated April 6, 2015 (incorporated by reference to Exhibit 99.1 of the Company's Current Report on Form 8-K filed April 6, 2015).
- 99.2 Audited consolidated balance sheet of Acentia as of December 31, 2014 and the related consolidated statement of operations, consolidated statement of members' equity and consolidated statement of cash flows for the year ended December 31, 2014, the notes to the consolidated financial statements and the independent auditor's report.
- 99.3 Unaudited pro forma condensed combined balance sheet of MAXIMUS and its subsidiaries as of December 31, 2014 and the unaudited pro forma condensed combined statements of operations of MAXIMUS and its subsidiaries for the three months ended December 31, 2014 and the year ended September 30, 2014 giving effect to the acquisition of Acentia.

3

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MAXIMUS, Inc.

Date: May 8, 2015

By: /s/ Richard J. Nadeau
Richard J. Nadeau
Chief Financial Officer and Treasurer

4

EXHIBITS

- Exhibit No.
- 2.1 Equity Purchase Agreement dated as of March 6, 2015 by and among Acentia, LLC, Certain of the Equity Holders of Acentia, LLC, SPG Acentia Seller Representative, LLC, MAXIMUS Federal Services, Inc. and MAXIMUS, Inc. (incorporated by reference to Exhibit 2.1 of the Company's Current Report on Form 8-K filed March 9, 2015).
- 23.1 Consent of Aronson LLC.
- 99.1 Press Release dated April 6, 2015 (incorporated by reference to Exhibit 99.1 of the Company's Current Report on Form 8-K filed April 6, 2015).
- 99.2 Audited consolidated balance sheet of Acentia as of December 31, 2014 and the related consolidated statement of operations, consolidated statement of members' equity and consolidated statement of cash flows for the year ended December 31, 2014, the notes to the consolidated financial statements and the independent auditor's report.
- 99.3 Unaudited pro forma condensed combined balance sheet of MAXIMUS and its subsidiaries as of December 31, 2014 and the unaudited pro forma condensed combined statements of operations of MAXIMUS and its subsidiaries for the three months ended December 31, 2014 and the year ended September 30, 2014 giving effect to the acquisition of Acentia.

5

CONSENT OF INDEPENDENT ACCOUNTANTS

We hereby consent to the incorporation by reference in the Registration Statements (No. 333-88012, 333-41871, 333-62380, 333-75263, 333-136400, 333-41867, 333-122711, 333-41869) on Form S-8 of Maximus, Inc. of our report dated March 31, 2015, related to our audit of the consolidated financial statements of Acentia, LLC and Subsidiaries as of and for the year ended December 31, 2014, included in this Current Report on Form 8-K/A.

/s/ Aronson LLC

Aronson, LLC
Rockville, Maryland
May 8, 2015

ACENTIA, LLC AND SUBSIDIARIES

AUDITED CONSOLIDATED
FINANCIAL STATEMENTS

DECEMBER 31, 2014

Acentia, LLC and Subsidiaries

Table of Contents

	<u>Page</u>
Independent Auditor's Report	1 - 2
Audited Consolidated Financial Statements	
Consolidated Balance Sheet	4
Consolidated Statement of Operations	5
Consolidated Statement of Members' Equity	6
Consolidated Statement of Cash Flows	7 - 9
Notes to Consolidated Financial Statements	10 - 34



805 King Farm Boulevard
Suite 300
Rockville, Maryland 20850

301.231.6200
301.231.7630
www.aronsonllc.com
info@aronsonllc.com

Independent Auditor's Report

Members
Acentia, LLC and Subsidiaries
Falls Church, VA

We have audited the accompanying consolidated financial statements of **Acentia, LLC and Subsidiaries**, which comprise the Consolidated Balance Sheet as of December 31, 2014, and the related Consolidated Statements of Operations, Members' Equity and Cash Flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

Certified Public Accountants & Management Consultants



Independent Auditor's Report (Continued)

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence that we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of **Acentia, LLC and Subsidiaries** as of December 31, 2014, and the consolidated results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

/s/ Aronson LLC
Rockville, Maryland
March 31, 2015

805 King Farm Boulevard | Suite 300 | Rockville, Maryland 20850 | ☎ 301.231.6200 | 📠 301.231.7630 | www.aronsonllc.com | info@aronsonllc.com

2

December 31, 2014

Assets	
Current assets	
Cash and cash equivalents	\$ 2,954,614
Accounts receivable, net	30,861,984
Prepaid maintenance	297,010
Prepaid expenses and other current assets	932,461
Income taxes receivable	1,620,811
Deferred income taxes	907,888
Total current assets	37,574,768
Property and equipment, net	1,806,373
Other assets	
Goodwill	155,834,959
Intangible assets, net	54,285,675
Deferred financing costs, net	2,358,953
Prepaid maintenance, net of current portion	32,043
Other assets	178,290
Total other assets	212,689,920
Total assets	\$ 252,071,061

3

Acentia, LLC and Subsidiaries

Consolidated Balance Sheet

Liabilities and Members' Equity	
Current liabilities	
Current portion of notes payable	\$ 14,347,192
Accounts payable and accrued expenses	19,133,486
Accrued salaries and related liabilities	8,245,889
Provision for overapplied indirect rates	1,435,696
Deferred revenue	332,082
Deferred rent	120,512
Accrued income taxes	1,551,245
Total current liabilities	45,166,102
Long term liabilities	
Note payable - line of credit	5,949,250
Notes payable, net of current portion	97,269,500
Mandatorily redeemable preferred units	16,084,299
Deferred revenue, net of current portion	39,971
Deferred rent, net of current portion	64,202

Deferred income taxes	7,231,418
Total long term liabilities	126,638,640
Total liabilities	171,804,742
Commitments and contingencies	
Members' equity	80,266,319
Total liabilities and members' equity	\$ 252,071,061

The accompanying Notes to Consolidated Financial Statements are an integral part of these financial statements.

4

Acentia, LLC and Subsidiaries
Consolidated Statement of Operations

For the Year Ended December 31, 2014

Contract revenue	\$ 193,215,114
Direct costs	
Direct labor	66,325,481
Subcontractors	54,805,749
Other direct costs	3,214,968
Total direct costs	124,346,198
Gross profit	68,868,916
Indirect costs	
Indirect costs	46,864,511
Depreciation and amortization	17,658,425
Acquisition costs	1,151,300
Total indirect costs	65,674,236
Income from operations	3,194,680
Other (expense) income	
Interest expense	(14,400,780)
Interest income	35,926
Other income	640,110
Total other expense	(13,724,744)
Loss before provision for income taxes	(10,530,064)
Provision for income taxes	316,942
Net loss	\$ (10,847,006)

The accompanying Notes to Consolidated Financial Statements are an integral part of these financial statements.

5

Acentia, LLC and Subsidiaries
Consolidated Statement of Members' Equity

	Junior Preferred Units		Class A Units		Class B Units	Total
	Units	Amount	Units	Amount	Amount	
Balance, January 1, 2014	—	\$ —	135,484	\$ 65,442,955	\$ 555,979	\$ 65,998,934
Unit compensation	—	—	—	—	121,960	121,960
Issuance of junior preferred units	23,466	23,465,680	—	—	—	23,465,680
Accrued yield of junior preferred units	—	385,736	—	—	—	385,736
Issuance of class A units	—	—	149	150,000	—	150,000
Settlement of call option	—	—	—	991,015	—	991,015
Net loss	—	—	—	(10,847,006)	—	(10,847,006)
Balance, December 31, 2014	23,466	\$ 23,851,416	135,633	\$ 55,736,964	\$ 677,939	\$ 80,266,319

Acentia, LLC and Subsidiaries
Consolidated Statement of Cash Flows

For the Year Ended December 31, 2014

Cash flows from operating activities	
Net loss	\$ (10,847,006)
Adjustments to reconcile net loss to net cash provided by operating activities	
Depreciation and amortization	17,658,425
Deferred income taxes	(1,458,214)
Amortization of deferred financing costs	921,275
Unit compensation expense	121,960
Provision for doubtful accounts	5,345
Non-cash interest expense	3,322,070
Unrealized gain on interest rate swap	(142,557)
Issuance of units for board and advisory services	150,000
Uncertainty in income tax position	1,551,245
(Increase) decrease in	
Accounts receivable	4,395,640
Prepaid maintenance	756,888
Prepaid expenses and other current assets	779,567
Other assets	22,189
Income taxes receivable	71,828
Increase (decrease) in	
Accounts payable and accrued expenses	1,404,657
Provision for overapplied indirect rates	470,479
Accrued salaries and related liabilities	(1,008,780)
Deferred revenue	(810,856)
Other long term liabilities	(105,193)
Net cash provided by operating activities	<u>17,258,962</u>

The accompanying Notes to Consolidated Financial Statements are an integral part of these financial statements.

Acentia, LLC and Subsidiaries
Consolidated Statement of Cash Flows (Continued)

For the Year Ended December 31, 2014

Cash flows from investing activities	
Purchases of property and equipment	(632,192)
Distributions from equity investment	109,246
Cash paid for the contingent consideration related to the Peace Technology, Inc. acquisition	(180,000)
Cash paid for escrow hold back related to the InSysCo, Inc. acquisition	(250,000)
Cash paid for the acquisition of Business Computer Applications, Inc., net of cash acquired	(7,597,535)
Cash paid for the acquisition of the CIO-SP3 contract vehicle	(1,250,000)
Cash paid for the acquisition of Optimos, LLC, net of cash acquired	(23,314,420)
Net cash used by investing activities	<u>(33,114,901)</u>
Cash flows from financing activities	
Proceeds from note payable - line of credit	12,548,190
Payments on note payable - line of credit	(6,598,940)
Payments on notes payable	(13,865,500)
Payments of deferred financing costs	(408,240)
Proceeds from issuance of Junior Preferred units	23,465,680
Net cash provided by financing activities	<u>15,141,190</u>
Net change in cash and cash equivalents	(714,749)
Cash and cash equivalents at beginning of year	<u>3,669,363</u>
Cash and cash equivalents at end of year	<u>\$ 2,954,614</u>

The accompanying Notes to Consolidated Financial Statements are an integral part of these financial statements.

Consolidated Statement of Cash Flows (Continued)

For the Year Ended December 31, 2014

Supplemental information:	
Interest paid	\$ 10,299,991
Income taxes paid	\$ 247,955
Non-cash financing and investing activities:	
Accretion of junior preferred yield	\$ 385,736
Settlement of call option	\$ 991,015

The accompanying Notes to Consolidated Financial Statements are an integral part of these financial statements.

Notes to Consolidated Financial Statements

- 1. Organization and significant accounting policies**
- Organization:** Acentia, LLC was formed on May 25, 2007 as a Limited Liability Company in the State of Maryland and provides a wide range of business management and technology consulting services to its Government and commercial clients. The Company is headquartered in Falls Church, Virginia and provides services primarily in the Maryland, Virginia, the District of Columbia and Texas. The Company has vast experience ranging across many industries and delivers a wide range of technical services including: program/project management, network management and engineering, business case analysis, application development, system integration, information technology consulting services, and quality assurance services.
- Principles of consolidation:** The accompanying consolidated financial statements include the accounts of Acentia, LLC and its subsidiaries, Interactive Technology Solutions, LLC, ITEQ Holding Company, Inc. ("ITEQ Holding"), ITEQ Integrated Technologies, Inc. ("ITEQ"), Codin Solutions, Inc. ("Codin"), Aviel Systems, Inc., Optimus Corp., Peace Technology, Inc. ("Peace"), 2020 Company, LLC ("2020"), ITSolutions Net Holding Corp, ITSolutions Net, Inc., ITSolutions Net Government Solutions, Inc., ITSolutions Net Government Services, Inc., InSysCo, Inc. ("InSysCo"), Business Computer Applications, Inc. ("BCA") and Optimos, LLC ("Optimos") (collectively, "the Company"). All significant intercompany balances and transactions have been eliminated in consolidation.
- Use of accounting estimates:** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.
- Cash and cash equivalents:** For purposes of financial statement presentation, the Company considers all highly liquid debt instruments with initial maturities of ninety days or less to be cash equivalents. The Company maintains cash balances which may exceed federally insured limits. Management does not believe that this results in significant credit risk.
- Accounts receivable:** The face amount of accounts receivable is reduced by an allowance for doubtful accounts. The allowance for doubtful accounts reflects the best estimate of probable losses determined principally on the basis of historical experience and specific allowances for known troubled accounts. All accounts or portions thereof that are deemed to be uncollectible or that require an excessive collection cost are written off to the allowance for doubtful accounts.

Notes to Consolidated Financial Statements

Prepaid maintenance: The Company provides maintenance services to certain customers and those services are subcontracted out to third parties. Payments are typically made to these subcontractors at the inception of the maintenance period. Payments made to these subcontractors in advance of the maintenance period are recognized ratably over the term of the maintenance period on a straight line basis and included in current assets on the accompanying consolidated balance sheet. Prepaid maintenance for maintenance periods that extend beyond one year is included in the other assets section of the accompanying consolidated balance sheet.

Property and equipment: Furniture, fixtures and equipment, not acquired as part of a business combination, are recorded at the original cost and depreciated on a straight-line basis over estimated lives of five to seven years. Furniture, fixtures and equipment, acquired as part of a business combination, are recorded at fair value as of the date of the business combination and depreciated on a straight-line basis over five to seven years. Software is amortized on a straight-line basis over three years. Leasehold improvements are amortized over the life of the assets or the remaining period of the lease, whichever is shorter.

Investments: Investments in companies in which the Company has a 20% to 50% ownership interest are accounted for using the equity method. Under this method, the investment is carried at cost and adjusted for the Company's proportionate share of their undistributed earnings and profits, and any cash distributions. The Company's joint venture was dissolved and there was no equity income recorded by the Company during the year ended December 31, 2014.

Goodwill: The Company tests for impairment of its goodwill balance on September 30th of each year or whenever circumstances indicate it may not be recoverable. Goodwill impairment is determined using a two-step approach which first calculates the fair value of the Company using a discounted cash flow approach based on forward looking information regarding market share and costs as well as an appropriate discount rate. Management has determined that one reporting unit exists for its consolidated group. At December 31, 2014, the Company determined that goodwill was not impaired. There can be no assurance that future goodwill impairment tests will not result in a charge to earnings.

Acentia, LLC and Subsidiaries

Notes to Consolidated Financial Statements

The changes in the carrying amount of goodwill for the year ending December 31, 2014 is as follows:

Balance as of January 1, 2014	
Goodwill	\$ 155,504,934
Accumulated impairment charges	(16,752,500)
Total	<u>138,752,434</u>
Goodwill acquired from purchase of:	
Optimos (Note 2)	12,687,080
BCA (Note 2)	3,912,695
CIO-SP3 contract (Note 2)	482,749
Annual change to goodwill	<u>17,082,525</u>
Balance as of December 31, 2014	
Goodwill	172,587,459
Accumulated impairment charges	(16,752,500)
Total	<u>\$ 155,834,959</u>

Intangible assets: Intangible assets and other long-lived assets are reviewed for impairment whenever events or other changes in circumstances indicate that the carrying amount may not be recoverable. In reviewing for impairment, the Company compares the carrying value of the relevant assets to the estimated undiscounted future cash flows expected from the use of the assets and their eventual disposition. When the estimated undiscounted future cash flows are less than their carrying amount, an impairment loss is recognized equal to the difference between the assets' fair value and their carrying value.

At December 31, 2014, management determined that there were no indicators of impairment of intangible assets.

Deferred financing costs: The costs of obtaining financing have been capitalized and are being amortized over the respective lives of the loans. Additions to deferred financing costs for the year ended December 31, 2014 were \$408,240. At December 31, 2014, the capitalized costs in the accompanying consolidated balance sheet are net of amortization of \$2,136,998 and the weighted average life of the loans was five years. Amortization expense for deferred financing costs was \$921,275 for the year ended December 31, 2014 and is included as part of interest expense on the accompanying consolidated statement of operations.

Acentia, LLC and Subsidiaries

Notes to Consolidated Financial Statements

Deferred rent: The Company recognizes the minimum non-contingent rents required under operating leases as rent expense on a straight-line basis over the lives of the leases, with differences between amounts recognized as expense and the amounts actually paid, recorded as deferred rent on the accompanying consolidated balance sheet.

Unit compensation expense: The Company measures compensation expense for its unit-based appreciation rights plan in accordance with accounting principles generally accepted in the United States of America, which require that compensation expense be recorded in operations for all grants issued. The value of the unit grants is recognized over the requisite service period which is determined based on the intrinsic value of the unit as it appreciates. As the intrinsic value increases, the Company will record a liability based upon the intrinsic value at the time of the change.

The Company measures compensation expense for its Class A unit awards and Class B restricted unit awards in accordance with accounting principles generally accepted in the United States of America, which require that compensation expense be recorded in operations for all grants issued. The Company measures compensation expense for its Class B units based on the grant date fair value. The value of the underlying Class B units is determined using an option pricing methodology. The Company issued 200 Class B units during the year ended December 31, 2014. Management determined that the fair value of these units was not significant and therefore no compensation expense was recorded.

Derivative financial instruments: The Company records derivatives at their fair value. The Company's classification of gains and losses resulting from changes in fair values is dependent on management's intended use of the derivative. Adjustments to reflect changes in fair values of derivatives have been reflected in earnings. See Note 10 for further discussion regarding management's use of fair value measurements related to the Company's derivatives.

Fair value of financial instruments: The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

Cash and cash equivalents, account receivables and accounts payables: The carrying amount approximates fair value because of the short maturity of those instruments.

Long-term debt: The fair value of the Company's long-term debt is estimated based on the quoted market prices for the same or similar issues or on the current rates offered to the Company for debt of the same remaining maturities. The carrying amounts approximate fair value.

Revenue: Revenue from cost-type contracts is recognized as costs are incurred on the basis of direct costs plus allowable indirect costs and an allocable portion of the fixed fee. Revenue from fixed-price type contracts is recognized under the percentage-of-completion method of accounting, with costs and estimated profits included in contract revenue as work is performed. If actual and estimated costs to complete a contract indicate a loss, a provision is made currently for the loss anticipated on the contract. Revenue from time and materials contracts is recognized as costs are incurred at amounts represented by the agreed-upon billing amounts.

Payments received in advance of the performance of services are included on the accompanying consolidated balance sheet as deferred revenue. Deferred revenue related to maintenance contracts is recognized ratably over the term of the maintenance period on a straight-line basis.

Deferred revenue assumed as part of an acquisition is recognized based upon management's estimate of the costs expected to fulfill the underlying obligation and a reasonable profit margin.

Income taxes: The Company is taxed as a partnership, and therefore, does not pay federal and state corporate income taxes since the tax attributes of the Company are reported on the members'/stockholders' income tax returns. ITEQ Holding, ITEQ, ITSolutions Net Government Solutions, Inc., ITSolutions Net Holding Corp., ITSolutions Net, Inc., Aviel Systems, Inc., Optimus Corp, Peace, Codin, InSysCo and BCA, Inc. are C corporations. Consequently, a provision for income taxes has been provided on the accompanying consolidated financial statements for these entities.

Current income tax expense is the amount of income taxes expected to be payable for the current year. Deferred income taxes are recognized for the tax consequences in future years of differences between the tax basis of assets and liabilities and their financial reporting amounts at each year end based on enacted tax laws and statutory tax rates applicable to the periods in which the differences are expected to affect taxable earnings. Valuation allowances are established when necessary to reduce deferred tax assets to the amount more likely than not to be realized.

The Company evaluates uncertainty in income tax positions based on a more-likely-than-not recognition standard. If that threshold is met, the tax position is then measured at the largest amount that is greater than a 50% likelihood of being realized upon ultimate settlement. If applicable, the Company records interest and penalties as a component of income tax expense. As of December 31, 2014, \$1,551,245 is included as accrued income taxes as a liability for uncertain tax positions. Interest and penalties of \$1,396,301 are included in the provision for income taxes for the year ended December 31, 2014. Tax years from January 1, 2011 through the current year remain open for examination by federal and state tax authorities.

Subsequent events: Management has evaluated subsequent events for disclosure in these financial statements through March 31, 2015, which is the date the financial statements are available to be issued.

2. Acquisitions

InSysCo, Inc.: On June 28, 2013 (“closing date”), the Company acquired 100% of the outstanding equity of InSysCo, Inc., formerly known as UNICOM Logistics, Inc. (“InSysCo”).

The acquisition provided for a \$250,000 “holdback,” payable to the sellers, to be held eighteen months from the closing date for potential claims and warranties. The \$250,000 “holdback” was paid in full to the sellers during December 2014.

In addition to the acquisition of InSysCo, the agreement with InSysCo also provided for the sale and assignment to the Company of an indefinite delivery-indefinite quantity services contract (“CIO-SP3”), awarded prior to the closing date to UNICOM Government, Inc. by the U.S. National Institutes of Health (“NIH”). The purchase price was \$1.25 million and was not payable to the seller until the contract was formally novated by NIH. The novation occurred during 2014 and accordingly the Company paid the \$1.25 million purchase price. The Company recorded the purchase price as customer contracts and relationships on the accompanying consolidated balance sheet and is being amortized over the life of the contract. A deferred tax liability was created at the purchase date which resulted in an increase to goodwill of \$482,749.

Acentia, LLC and Subsidiaries

Notes to Consolidated Financial Statements

Business Computer Applications, Inc: On January 31, 2014, ITEQ Holding entered into an agreement to acquire 100% of the outstanding equity of Business Computer Applications, Inc. (“BCA”). BCA is a Tennessee corporation and provides information technology services and solutions to the Centers for Disease Control and Prevention and other agencies. The acquisition of BCA expands the Company’s presence in the Health IT market specifically by obtaining the CIMS Information Management Services contracting vehicle.

The aggregate cash portion of the purchase price was \$8,237,000, less a “holdback” of \$500,000, a working capital adjustment of \$134,946 and an earnout of \$730,000. The acquisition was accounted for as a purchase, and accordingly, the results of operations of BCA for the period January 1, 2014 to January 31, 2014 are not reflected in the Company’s accompanying consolidated statement of operations.

The Company incurred acquisition costs of \$337,068 specifically related to the purchase of BCA and those costs are included in indirect costs on the accompanying consolidated statement of operations.

Goodwill of \$3,912,695 arising from the acquisition consists largely from the value of the contracts acquired. None of the goodwill is deductible for tax purposes.

The earnout is based upon 2% to 3% of awarded contract value over the period January 2014 to December 2015. The Company recorded a liability of \$730,000, which is based upon management’s estimate of the value of the earnout liability.

Acentia, LLC and Subsidiaries

Notes to Consolidated Financial Statements

Optimos, LLC: On October 17, 2014, the Company entered into an equity purchase agreement (the “Agreement”) with Pune Blue, Inc. to acquire 100% of the outstanding equity of Optimos, LLC (“Optimos”). Optimos was headquartered in Reston, Virginia and provides strategy, information and information technology services and solutions to the federal government and commercial organizations. The acquisition of Optimos positions Acentia as a prime contractor on the Enterprise Acquisition Gateway for Leading Edge Solutions II (“EAGLE II”) contract vehicle for the Department of Homeland Security (“DHS”). EAGLE II is a multiple-award, indefinite delivery/indefinite quantity (“IDIQ”) contract vehicle, specifically designed as the preferred source of information technology services and solutions for the majority of the DHS’s enterprise information technology initiatives.

The aggregate cash portion of the purchase price was \$24,500,000 of which \$1,225,000 was deposited into an escrow, less a \$21,941 working capital adjustment. The acquisition was accounted for as a purchase, and accordingly, the results of operations of Optimos for the period January 1, 2014 to October 17, 2014 are not reflected in the Company’s accompanying consolidated statement of operations.

The Company incurred acquisition costs of \$429,737 specifically related to the purchase of Optimos and those costs are included in indirect costs on the accompanying 2014 consolidated statement of operations.

Goodwill of \$12,687,080 arising from the acquisition consists largely from the value of the assembled workforce and the synergies in combining the skills of the workforce with the Company. None of the goodwill is deductible for tax purposes.

Acentia, LLC and Subsidiaries

Notes to Consolidated Financial Statements

The following table summarizes the fair value of consideration transferred, the amounts of assets acquired and liabilities assumed recognized at the acquisition date and the cash paid for the acquisitions:

	October 17, 2014 Optimos, LLC	January 31, 2014 BCA
Consideration		

Cash and cash equivalents	\$	24,500,000	\$	8,237,000
Contingent consideration - earnout		—		730,000
Working capital adjustment		(21,941)		(134,946)
Fair value of consideration	\$	24,478,059	\$	8,832,054
Acquisition related costs	\$	429,737	\$	337,068
Recognized amounts of identifiable assets acquired and liabilities assumed				
Cash and cash equivalents	\$	1,163,639	\$	4,519
Accounts receivable		3,234,836		557,581
Prepaid expenses and other current assets		75,093		32,276
Property and equipment		12,394		—
Customer contracts and relationships		9,664,000		8,030,800
Non-compete agreements		345,000		—
Accounts payable		(1,135,065)		(393,708)
Accrued expenses		(1,568,918)		(184,694)
Deferred income taxes		—		(3,101,495)
Other liabilities		—		(25,920)
Total net assets		11,790,979		4,919,359
Goodwill		12,687,080		3,912,695
Subtotal		24,478,059		8,832,054
Less: Acquired cash and cash equivalents		(1,163,639)		(4,519)
Less: Contingent consideration		—		(730,000)
Less: BCA holdback		—		(500,000)
Net cash paid	\$	23,314,420	\$	7,597,535

18

Acentia, LLC and Subsidiaries

Notes to Consolidated Financial Statements

3. **Contingent purchase consideration** **Peace Technology Inc.:** In 2010, the Company entered into a stock purchase agreement to acquire all of the issued and outstanding common stock of Peace. The agreement contained a provision for additional earn-out payments of which \$180,000 was paid during the year ending December 31, 2014. No remaining earn-out exists as of December 31, 2014.
4. **Accounts receivable** Accounts receivable at December 31, 2014, consist of amounts due under contracts in progress with both commercial entities and agencies and departments of the United States Government. The components of accounts receivable are:
- | | | |
|---------------------------------------|-----------|-------------------|
| Billed accounts receivable | \$ | 12,560,846 |
| Unbilled accounts receivable | | 18,339,197 |
| Total | | 30,900,043 |
| Less: Allowance for doubtful accounts | | (38,059) |
| Net | \$ | 30,861,984 |
- All billed and unbilled receivable amounts, other than those specifically provided for in the allowance for doubtful accounts, are expected to be collected during the next fiscal year. Unbilled receivables relate to revenue recognized on contracts for which billings have not been presented to customers.
- Approximately 26% of the total accounts receivable as of December 31, 2014, was due from one customer. This customer generated approximately 25% of total contract revenues for the year ended December 31, 2014.
5. **Property and equipment** Property and equipment consist of the following at December 31, 2014:
- | | | |
|---|-----------|------------------|
| Furniture, fixtures and equipment | \$ | 2,210,028 |
| Leasehold improvements | | 1,631,339 |
| Software | | 1,258,517 |
| Total | | 5,099,884 |
| Less: Accumulated depreciation and amortization | | (3,293,511) |
| Net | \$ | 1,806,373 |
- Total property and equipment depreciation and amortization expense was \$767,569 for the year ended December 31, 2014.

19

6. **Intangible assets** Intangible assets consist of the following at December 31, 2014:

	Cost	Accumulated Amortization	Weighted Average Life
Customer contracts and relationships	\$ 105,071,000	\$ (53,055,243)	7
Covenants not to compete	6,662,000	(4,392,082)	3
Tradenname	1,203,000	(1,203,000)	—
Total	\$ 112,936,000	\$ (58,650,325)	

The amortizable intangible assets have no residual value at the end of their useful lives. Amortization expense for the year ended December 31, 2014 was \$16,890,856. Estimated amortization expense for the next five years as of December 31, 2014 is as follows:

Year Ending December 31	Amount
2015	\$ 16,317,616
2016	14,847,366
2017	14,015,158
2018	6,112,660
2019	2,634,593

20

Acentia, LLC and Subsidiaries

Notes to Consolidated Financial Statements

7. **Unit subscription agreements** The Company maintains unit subscription and note receivable agreements for the purchase of 799 Class A units for two of its members. Of the \$800,000 notes receivable received, \$267,000 is recourse and \$533,000 is non-recourse. Any payments received will be applied to the non-recourse notes prior to paying down the recourse notes. The notes are secured by the Class A units purchased and the proceeds of any dividends or distributions made in respect to the Class A units. The notes accrue interest at the Wall Street Journal prime rate which is 3.25% at December 31, 2014. The accrued interest on these notes receivable is \$106,985 as of December 31, 2014, and is included in other assets on the accompanying consolidated balance sheet. The interest compounds annually and is due with any unpaid principal on the earlier of December 31, 2017 or the date of the sale of the Company or member's employment termination.

The Company accounts for these agreements and the related notes receivable as unit based compensation. There was no unit compensation expense related to these agreements during the year ended December 31, 2014.

8. **Accounts payable and accrued expenses** Accounts payable and accrued expenses consist of the following at December 31, 2014:

Accounts payable	\$ 12,770,350
Unicom payable	3,120,006
Accrued subcontractor costs	177,650
Holdback consideration - BCA	500,000
Contingent consideration - BCA	730,000
Accrued profit sharing	876,715
Interest rate swap	62,020
Other accrued expenses and liabilities	896,745
Total	\$ 19,133,486

21

Acentia, LLC and Subsidiaries

Notes to Consolidated Financial Statements

9. **Accrued salaries and related liabilities** Accrued salaries and related liabilities consist of the following at December 31, 2014:

Accrued salaries	\$ 4,221,591
Accrued leave	3,644,717
Accrued bonuses and other expenses	379,581
Total	\$ 8,245,889

10. Credit facility

The Company has a credit agreement (“credit facility”) with a financial institution that provides for commitments of up to \$115 million of which \$20 million is a secured senior revolving credit facility and \$95 million is a senior secured term loan. The credit agreement was amended in May 2014 and October 2014 to reduce the lender commitment under the secured senior revolving credit facility from \$25 million to \$20 million. The credit facility is scheduled to mature on March 30, 2017.

Under the terms of the revolving loans, the Company can borrow up to \$20 million, based upon 90% of eligible billed government accounts receivables, plus 80% of commercial receivables, plus 50% of eligible unbilled accounts receivables, less a defined borrowing base reserve. The revolving loan bears interest, at the Company’s discretion, at either 1) LIBOR plus a margin of 3.50% to 5.00% or, 2) the Prime Rate plus a margin of 2.50% to 4.00%, depending on the Company’s leverage ratio. The facility was amended in 2014 so that the applicable margin, for the period of March 30, 2014 through December 31, 2014, was 5.25%. The interest rate applicable under the revolving loan at December 31, 2014 was 5.41%, using the LIBOR rate option, and was 7.25% using the Prime Rate option. The credit facility is secured by all assets of the Company, including pledged stock ownership in the subsidiaries and security in Company trademarks. The outstanding balance on the line of credit was \$5,949,250 at December 31, 2014.

The credit facility also provides for the issuance of irrevocable letters of credit. At December 31, 2014, the Company had one letter of credit outstanding in the amount of \$600,000.

The credit facility contains various financial covenants including the requirement to maintain: a minimum fixed charge coverage ratio, a maximum leverage ratio, and a maximum senior leverage ratio. The Company was in compliance with the financial covenants as of December 31, 2014.

Acentia, LLC and Subsidiaries

Notes to Consolidated Financial Statements

The Company entered into an interest rate swap agreement that involves the exchange of a variable rate for fixed rate interest payments without the exchange of the underlying notional amount, initially set at \$35,000,000. The variable rate exchanged is based on the one-month LIBOR rate, exchanged for a fixed rate of .7075%. The interest rate swap matures in April 2015. The Company accounts for this agreement as either an asset or a liability at its fair value in the accompanying consolidated balance sheet, with the changes in fair value reported in earnings. At December 31, 2014 the Company has recognized a liability of \$62,020 for this agreement.

11. Notes payable

Notes payable consists of the following at December 31, 2014:

Senior secured term loan, payable in remaining quarterly principal installments of \$2,375,000 through March 31, 2016, \$3,562,500 through December 31, 2016, and the remaining balance due on March 30, 2017. The loan bears interest at the bank’s base rate plus 4.00% per annum or the applicable LIBOR rate plus 5.00%, at the election of the Company (5.42% at December 31, 2014).	\$ 67,769,500
Term (Mezzanine) loans, with interest at 13.75%, with principal payable in full at the loans’ maturity date with quarterly interest only payments. The loans were amended during 2014, which revised the interest rate to 14% from March 30, 2014 to December 31, 2014. The loans mature on September 30, 2017 and are subordinate to the senior credit facility (Note 10). The loans contain various covenants such as: fixed charge ratio, leverage ratio, and a maximum senior leverage ratio. The Company was in compliance with the financial covenants as of December 31, 2014.	39,000,000
Notes payable to former equity holders of acquired companies, with principal and interest payable due in full at the notes’ maturity date. The notes bear interest at a fixed rate of 6.00%. The notes mature in December 2015 and are subordinated to the credit facility (Note 10).	4,847,192
Total	111,616,692
Less: current portion	(14,347,192)
Long-term portion	\$ 97,269,500

Acentia, LLC and Subsidiaries

Notes to Consolidated Financial Statements

The following is a schedule of future principal maturities of long-term debt at December 31, 2014:

<u>Year Ending December 31</u>	<u>Amount</u>
2015	\$ 14,347,192
2016	13,062,500
2017	84,207,000
Total	\$ 111,616,692

12. Members’ equity

The Company has four classes of membership units which are Class A Units, Class B Units, Junior Preferred Units, and Preferred Units. The Class A units are entitled to vote on matters that require the vote of Members under the Operating Agreement. Class B Units, Junior Preferred Units, and Preferred Units are nonvoting units, except in specific circumstances defined in the Operating Agreement. Class A and Preferred Unit holders are granted preemptive rights to purchase up to their pro rata share, as defined in the Operating Agreement, of all new securities that the Company proposes to sell or issue. The Company’s Class B Unit activity is described in Note 14.

Acentia, LLC and Subsidiaries
Notes to Consolidated Financial Statements

Distributions: Subject to certain provisions in the Operating Agreement, any amounts to be distributed to Members pursuant to the Operating Agreement shall be distributed among the Members as follows:

(i) first, to the Members holding Preferred Units, for each such Member's Preferred Unit Unpaid Yield, which is compounded annually at an 18.00% interest rate.

(ii) second, to the Members holding Preferred Units, for each such Member's Preferred Unit Unreturned Capital plus, if applicable, the appropriate premium as provided in the Operating Agreement.

(iii) third, to the Members holding Junior Preferred Units, for each such Member's Preferred Unit Unpaid Yield, which is compounded annually at an 8.00% interest rate the first year and a 20% interest rate for all subsequent years.

(iv) fourth, to the Members holding Junior Preferred Units, for each such Member's Preferred Unit Unreturned Capital plus, if applicable, the appropriate premium as provided in the Operating Agreement.

(v) fifth, to the Members holding Class A Units, for each such Member's Class A Unit Unpaid Yield, which is compounded annually at a 6.00% interest rate. At December 31, 2014, the Class A Unit unpaid yield is \$37,743,489, which is calculated based upon the Class A Unit holder unreturned capital times 6.00%.

(vi) sixth, to the Members holding Class A Units, for each such Member's Class A Unit Unreturned Capital attributable to such Class A Unit, followed by the balance apportioned to Members holding Class A Units and Class B Units with the residual percentage of the balance apportioned to such Member.

Acentia, LLC and Subsidiaries
Notes to Consolidated Financial Statements

Call option: Upon the termination of employment with, or any agreement to provide services to, the Company or its subsidiaries of any management employee for any reason, the Company shall have the option to purchase all of the units or other interest held directly or indirectly by such management employee and each permitted transferee of such management employee at a purchase price equal to the fair market value as of the date of such termination of employment or agreement to provide services or as of the date the call option is exercised. The final amount of the repurchase is subject to the provision of the agreement and concurrence between both parties. During the year ended December 31, 2012, the Company exercised its call option to repurchase 2,893 Class A units. During 2014, the call option was settled for \$500,000, resulting in an adjustment of \$991,015 to the estimate made at the time of the repurchase. At December 31, 2014, \$500,000 remains to be paid and is included in accounts payable and accrued expenses in the accompanying consolidated balance sheet.

The Company shall have the right to redeem the Preferred Units, in whole or in part, at any time. A redemption price equal to such Preferred Unit holder's Preferred Unit Unreturned Capital, plus such holder's "Preferred Unit Unpaid Yield" plus a "premium" of an amount up to 7.5% of the purchase price of such holder's Preferred Units. The preferred unit yield is 18%, accrued quarterly, on the initial investment. The accrued yield is \$6,228,531 as of December 31, 2014, and included in Mandatorily Redeemable Preferred Units on the accompanying consolidated balance sheet.

The amount of the call premium is based upon the amount of time that has passed from the issuance date of such preferred units. As of December 31, 2014, the premium is 3%, or \$300,000. The premium is not accrued as of December 31, 2014.

The Company shall have the right to redeem the Junior Preferred Units, in whole or in part, at any time. A redemption price equal to such Junior Preferred Unit holder's Preferred Unit Unreturned Capital, plus such holder's "Junior Preferred Unit Unpaid Yield." The junior preferred unit yield is 8% the first year, accrued annually, on the initial investment and 20% thereafter. The accrued yield is \$385,736 as of December 31, 2014 and included in Junior Preferred Units on the accompanying consolidated statement of members' equity.

Put option: Certain Class A Unit holders have a "put option" which, in the event that their employment with Interactive Technology Solutions, LLC is terminated based upon circumstances as defined in the agreement, requires the Company to purchase all of the units held by this member. The purchase price shall be the fair value of such units at the date of such termination or removal from the board.

Acentia, LLC and Subsidiaries
Notes to Consolidated Financial Statements

Equity transactions: During the year ended December 31, 2014, the Company issued approximately 23,466 Junior Preferred units in exchange for \$23,465,680. This issuance was made in conjunction with the funding of the acquisition of Optimos, LLC. During the year ended December 31, 2014, the Company issued approximately 149 Class A units valued at \$150,000 which was paid as consideration for Board of Director and advisory services.

- 13. Mandatorily redeemable preferred units** The Preferred Units were issued for \$10,000,000 net of original issuance cost of \$250,000, which will be accreted over six and one half years. As of December 31, 2014, the original issuance cost is net of debt discount of \$144,231 on the accompany consolidated balance sheet. During the year ended December 31, 2014, the Company accreted \$38,462 which is included in interest expense on the accompanying consolidated statement of operations. The Preferred Units are mandatorily redeemable upon the earlier to occur of: (1) six and one-half years from the issuance date or (2) the sale of the Company. Since the Preferred Units are mandatorily redeemable for cash at a fixed date, the Company has determined that the Preferred Units should be recorded as a liability. The accrued preference and accreted issuance costs are classified as interest expense in the accompanying consolidated statement of operations. At December 31, 2014, the Company accrued \$6,228,531 for an 18% yield on the accompanying consolidated balance sheet of which \$2,619,910 was accrued during the year ending December 31, 2014.

- 14. Management Incentive Plan** The Company maintains a Management Incentive Plan (the "Plan"). The primary purpose of the Plan is to attract and retain highly competent, effective and loyal key employees so as to further growth and profitable operations. The maximum number of Class B units reserved and available for issuance under the Plan is 30,000. In the event any units underlying awards are forfeited, cancelled, reacquired by the Company, or satisfied without the issuance of Units or otherwise terminated, the units shall be added back to the Plan. Under the Plan, the Board may grant Class B units in the form of restricted units, unrestricted units or unit appreciation right awards. The activities related to each type of award under the Plan are described below.

Restricted Class B Units: The following table summarizes the Class B restricted unit awards under the Management Incentive Plan.

	<u>(Units)</u>
January 1, 2014	15,013
Grants	<u>200</u>
December 31, 2014	<u>15,213</u>

27

Acentia, LLC and Subsidiaries

Notes to Consolidated Financial Statements

Restricted Class B Units vest at 20% each year on the anniversary of the grant date. As of December 31, 2014 11,431 of the Class B Units were vested, and 3,582 were not yet vested. As of December 31, 2014 the total value of restricted Class B Unit awards was \$662,077, of this amount \$84,600 was scheduled to be expensed in future years. For the year ended December 31, 2014, the Company recognized unit compensation expense related to vesting units of \$121,960, which is included in indirect costs in the accompanying consolidated statement of operations. The unit based compensation is measured at the grant date, based upon the fair value of the award, and is recognized as expense over the requisite employee service period (generally the vesting period) for awards expected to vest (after consideration of estimated forfeitures).

Unit appreciation rights: The following table summarizes the Company's unit appreciation rights ("UARs") issued under the Management Incentive Plan.

	<u>(Units)</u>
January 1, 2014	10,626
Grants	1,000
Forfeitures and cancellations	<u>(2,450)</u>
December 31, 2014	<u>9,176</u>

UARs issued during the year ended December 31, 2014, were issued with a base value of \$26.92 per unit.

UARs vest at 20% each year on December 31 for five years from the date of grant. The grantee's rights with respect to the UARs is to receive any appreciation in the fair market value of each such unit above the base value from the grant date until the date on which the unit is payable. The unit is payable upon the sale of the Company or upon the occurrence of a termination event at the option of the Company. Payment is to be in cash or equity as determined at the discretion of the Company. There were 5,398 vested UARs as of December 31, 2014. At December 31, 2014, management has determined that the fair value of the UARs is less than the base value and therefore has not recorded a liability.

28

Acentia, LLC and Subsidiaries

Notes to Consolidated Financial Statements

- 15. Income taxes** For the year ended December 31, 2014, the components of the (benefit) provision for income taxes consist of:

Current	
Federal	\$ 1,305,539
State	<u>469,617</u>

Total	1,775,156
Deferred	
Federal	(1,219,896)
State	(238,318)
Total	(1,458,214)
Provision for income taxes	\$ 316,942

The net losses before income taxes, for the C Corporation entities included in the consolidation, is approximately \$3,564,000 for the year ended December 31, 2014. The provision for income taxes for the year ended December 31, 2014, reflected in the accompanying consolidated financial statements varies from the amount which would have been computed using statutory rates as follows:

Benefit computed at the Federal statutory rates	\$ (1,211,894)
State income taxes (benefit), net of Federal income tax benefit	(164,675)
Alternative minimum tax	140,000
Uncertain tax position	1,551,245
Permanent differences and other	2,266
Provision for income taxes	\$ 316,942

29

Acentia, LLC and Subsidiaries

Notes to Consolidated Financial Statements

Deferred income tax assets (liabilities) at December 31, 2014 result from financial statement income and expenses that are recognized in different periods for income tax purposes. At December 31, 2014, the components of these temporary differences and the deferred tax assets (liabilities) were as follows:

Intangible assets	\$ (7,230,209)
Revenue recorded on the financial statements but not on the tax return	14,872
Accrued expenses deducted on the financial statements but not on the tax return	879,457
NOL carryforward	12,350
Net temporary differences	\$ (6,323,530)
Deferred tax asset - current	\$ 907,888
Deferred tax liability - noncurrent	(7,231,418)
Net deferred tax liability	\$ (6,323,530)

For income tax purposes, certain C Corporation entities have net operating loss carryforwards of approximately \$32,000 at December 31, 2014 that, subject to applicable limitation, may be applied against future taxable income. If not utilized, the net operating loss carryforward will expire in the year 2033.

30

Acentia, LLC and Subsidiaries

Notes to Consolidated Financial Statements

16. Operating leases

The Company is obligated, as lessee, under non-cancelable operating leases for office space in various states.

The following is a schedule by years of future minimum rental payments required under the operating leases that have an initial or remaining non-cancelable lease term in excess of one year as of December 31, 2014:

Year Ending December 31	Total
2015	\$ 2,358,426
2016	2,013,677
2017	1,743,262
2018	959,654
2019	15,025
Total	\$ 7,090,044

Total rent expense for the year ended December 31, 2014 was \$2,512,827.

17. Retirement plan

Acentia: The Company sponsors a tax deferred retirement plan under the Internal Revenue Code to provide retirement benefits for all eligible employees. Eligible InSysCo and BCA employees became eligible to participate in the Company's Plan upon acquisition. Participating employees may voluntarily contribute up to limits provided by Internal Revenue Service regulations. During the year ended December 31, 2014, the Company made matching contributions of \$2,341,001.

Optimos: Optimos has a 401(k) profit sharing plan (the "Plan") for all full-time employees who have attained the age of 18 and completed one year of service. Participants may make voluntary contributions to the Plan up to the maximum amount allowable by law, but not to exceed 15% of their annual compensation. The Company matches 20% of employee contributions up to the first 6% of eligible compensation. The Company contributions to the Plan vest ratably over five years of service. From the date of acquisition of October 17, 2014 through December 31, 2014, Optimos made contributions of \$19,536.

Acentia, LLC and Subsidiaries

Notes to Consolidated Financial Statements

18. Fair value

The Company values certain liabilities at fair value in accordance with a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

- Level 1. Observable inputs such as quoted prices in active markets for identical assets or liabilities;
- Level 2. Inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and
- Level 3. Unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

The fair value of liabilities as of December 31, 2014 is as follows:

	Fair Value Measurements at Reporting Date Using			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
Interest rate swap	\$ —	\$ 62,020	\$ —	\$ 62,020
Contingent consideration - BCA	—	—	730,000	730,000
Total	<u>\$ —</u>	<u>\$ 62,020</u>	<u>\$ 730,000</u>	<u>\$ 792,020</u>

Level 2 value for the interest rate swap is the estimated settlement amount that the bank would receive or pay to terminate the swap agreement at the reporting date, taking into account the present value of the difference between expected and contractual interest rates and the credit worthiness of the swap counter parties.

Acentia, LLC and Subsidiaries

Notes to Consolidated Financial Statements

Level 3 values for contingent consideration were developed utilizing the terms of the purchase agreement, present value factors and the estimated probability of future payments.

The Company measured the fair value of certain liabilities using significant unobservable inputs for the year ended December 31, 2014 as follows:

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)	
	Asset	Total
Beginning balance	\$ —	\$ —
Total gains or losses (realized / unrealized)	—	—
Settlements	—	—
Transfers in and / or out of Level 3	730,000	730,000
Ending balance	<u>\$ 730,000</u>	<u>\$ 730,000</u>

UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL STATEMENTS

The following unaudited pro forma condensed combined financial statements combine the historical consolidated financial information of MAXIMUS, Inc. (the "Company") and the consolidated financial statements of Acentia, LLC and its subsidiaries (collectively "Acentia"), acquired on April 1, 2015. The unaudited pro forma condensed combined financial information gives effect to the acquisition of Acentia as if the acquisition had been consummated at October 1, 2013 for the unaudited pro forma condensed combined statements of operations for the year ended September 30, 2014 and the three months ended December 31, 2014. These statements of operations also include the results of an acquisition made by Acentia in the period after October 1, 2013 as though it had been acquired on October 1, 2013. The unaudited pro forma condensed combined balance sheet at December 31, 2014 gives effect to the acquisition of Acentia as if the acquisition had been consummated on that date. The unaudited pro forma condensed combined financial statements were prepared using the acquisition method of accounting.

The Company's historical financial information was derived from its audited consolidated financial statements for the year ended September 30, 2014 (as filed in its Annual Report on Form 10-K with the Securities and Exchange Commission on November 17, 2014) and the Company's unaudited consolidated financial statements for the three months ended December 31, 2014 (as filed in its Quarterly Report on Form 10-Q with the Securities and Exchange Commission on February 6, 2015). The Company's historical financial statements used in preparing the unaudited pro forma financial data are summarized and should be read in conjunction with its historical financial statements and risk factors, all of which are included in the filings with the Securities and Exchange Commission noted above.

Acentia's full year financial information was derived from its audited financial statements for the year ended December 31, 2014. Acentia's financial information for the three months ended December 31, 2014 was derived from unaudited financial statements for this period. Both periods also include the unaudited financial statements for an acquisition consummated by Acentia in October 2014.

The unaudited pro forma adjustments are based upon available information and upon certain assumptions that the Company believes are reasonable, as described in the accompanying notes. The Company is providing the unaudited pro forma condensed combined information for illustrative purposes only. The companies may have performed differently had they been combined during the periods presented. You should not rely on the unaudited pro forma condensed combined financial information as being indicative of the historical results that would have been achieved had the companies actually been combined during the periods presented or the future results that the combined companies will experience. The unaudited pro forma condensed combined statements of operations do not give effect to any cost savings or operating synergies that may result from the acquisition or the costs to achieve such cost savings or operating synergies.

The Company is still in the process of completing assessments of the fair value of the assets and liabilities acquired. Changes to these estimated fair values may occur. In addition, the purchase price is estimated based upon the working capital acquired. In the pro forma condensed combined balance sheet, the Company has estimated a purchase price based upon the working capital at December 31, 2014. Working capital balances differed on the actual date of the acquisition.

The Company anticipates that the Acentia acquisition will provide approximately \$0.02 to \$0.04 of additional diluted earnings per share to its fiscal 2015 results, excluding one-time acquisition expenses such as legal fees, severance and other integration costs.

1

MAXIMUS, Inc.

UNAUDITED PRO FORMA CONDENSED COMBINED STATEMENTS OF OPERATIONS

YEAR ENDED SEPTEMBER 30, 2014

(In thousands, except per share data)

	The Company	Acentia [3a]	Acentia Acquisition [3b]	Pro Forma Adjustments	Pro Forma Combined
Revenue	\$ 1,700,912	\$ 193,215	\$ 18,337	\$ (41)[3c]	\$ 1,912,423
Cost of revenue	1,248,789	124,346	12,109	21,903[3d]	1,407,147
Gross profit	452,123	68,869	6,228	(21,944)	505,276
Selling, general and administrative expenses	220,925	48,783	3,245	(21,903)[3d]	249,777
				(122)[3e]	
				(1,151)[3f]	
Amortization of intangible assets	5,890	16,891	—	(16,891)[3g]	10,883
				4,993[3h]	
Operating income	225,308	3,195	2,983	13,130	244,616
Interest and other income, net	2,061	(13,725)	(29)	14,401[3i]	(537)
				(3,245)[3j]	
Income/(loss) before income taxes	227,369	(10,530)	2,954	24,286	244,079
Provision for income taxes	81,973	317	26	6,174[3k]	88,490
Net income/(loss)	145,396	(10,847)	2,928	18,112	155,589
Loss attributable to noncontrolling interests	44	—	—	—	44
Net income attributable to MAXIMUS	\$ 145,440	\$ (10,847)	\$ 2,928	\$ 18,112	\$ 155,633
Basic earnings per share attributable to MAXIMUS	\$ 2.15				\$ 2.30[31]
Diluted earnings per share attributable to MAXIMUS	\$ 2.11				\$ 2.25[31]
Weighted average shares outstanding					
Basic	67,680				67,680
Diluted	69,087				69,087

The accompanying notes are an integral part of these unaudited pro forma condensed combined financial statements.

2

UNAUDITED PRO FORMA CONDENSED COMBINED STATEMENTS OF OPERATIONS

THREE MONTHS ENDED DECEMBER 31, 2014

(In thousands, except per share data)

	<u>The Company</u>	<u>Acentia [3a]</u>	<u>Acentia acquisitions [3b]</u>	<u>Pro Forma Adjustments</u>	<u>Pro Forma Combined</u>
Revenue	\$ 467,043	\$ 50,790	\$ 1,159	\$ (10)[3c]	\$ 518,982
Cost of revenue	347,776	32,380	736	6,469[3d]	387,361
Gross profit	119,267	18,410	423	(6,479)	131,621
Selling, general and administrative expenses	52,562	12,515	202	(6,469)[3d] (31)[3e] (1,114)[3f]	57,665
Amortization of intangible assets	1,474	4,543	—	(4,543)[3g] 1,248[3h]	2,722
Operating income	65,231	1,352	221	4,430	71,234
Interest and other income, net	901	(3,567)	(2)	3,843[3i] (811)[3j]	364
Income/loss before income taxes	66,132	(2,215)	219	7,462	71,598
Provision for income taxes	23,782	171	—	1,961[3k]	25,914
Net income/(loss)	42,350	(2,386)	219	5,501	45,684
Income attributable to noncontrolling interests	(489)	—	—	—	(489)
Net income attributable to MAXIMUS	\$ 41,861	\$ (2,386)	\$ 219	\$ 5,501	\$ 45,195
Basic earnings per share attributable to MAXIMUS	\$ 0.63				\$ 0.69[31]
Diluted earnings per share attributable to MAXIMUS	\$ 0.63				\$ 0.68[31]
Weighted average shares outstanding					
Basic	65,935				65,935
Diluted	66,898				66,898

The accompanying notes are an integral part of these unaudited pro forma condensed combined financial statements.

MAXIMUS, Inc.

UNAUDITED PRO FORMA CONDENSED COMBINED BALANCE SHEET

DECEMBER 31, 2014

(In thousands)

	<u>The Company</u>	<u>Acentia</u>	<u>Pro Forma Adjustments</u>	<u>Pro Forma Combined</u>
ASSETS				
Current assets:				
Cash and cash equivalents	\$ 149,196	\$ 2,955	\$ 225,000[4a] (1,444)[4b] (292,118)[4c] (733)[4d]	\$ 82,856
Accounts receivable — billed and billable	265,383	12,523	14,936[4e]	292,842
Accounts receivable — unbilled	30,862	18,339	(14,936)[4e]	34,265
Deferred income taxes	25,152	908	(600)[4f]	25,460
Prepaid expenses and other current assets	52,877	2,850	1,230[4g]	56,957
Total current assets	523,470	37,575	(68,665)	492,380
Property and equipment, net	83,355	1,806	—	85,161
Capitalized software, net	37,665	—	—	37,665
Goodwill	166,470	155,835	58,604[4h]	380,909
Intangible assets, net	36,630	54,286	15,614[4i]	106,530
Deferred contract costs, net	15,390	—	—	15,390
Deferred compensation plan assets	20,657	—	—	20,657
Other assets, net	8,615	2,569	1,444[4b] (2,466)[4j]	10,162
Total assets	\$ 892,252	\$ 252,071	\$ 4,531	\$ 1,148,854
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable and accrued liabilities	\$ 113,671	\$ 20,690	\$ (5,227)[4e] (121))[4k] 971 [4l] 532 [4m] (500)[4n]	\$ 130,016
Accrued compensation and benefits	57,025	8,246	1,688[4o]	66,959
Deferred revenue	56,106	332	—	56,438
Income taxes payable	19,449	1,551	(1,055)[4f]	19,945
Long-term debt	151	14,347	(14,347)[4n]	151
Other liabilities	7,551	—	5,227[4e]	12,778
Total current liabilities	253,953	45,166	(12,832)	286,287

Deferred revenue, less current portion	33,894	40	—	33,934
Deferred income taxes	17,653	7,231	(7,231)[4f]	17,653
Deferred compensation plan liabilities, less current portion	21,444	—	—	21,444
Long-term debt, less current portion	980	103,219	225,000[4a]	225,980
			(103,219)[4n]	
Other liabilities	5,887	16,149	(65)[4k]	5,887
			(16,084)[4n]	
Total liabilities	333,811	171,805	85,569	591,185
Total equity	558,441	80,266	(733)[4d]	557,669
			493[4f]	
			(532)[4m]	
			(80,266)[4p]	
Total liabilities and equity	\$ 892,252	\$ 252,071	\$ 4,531	\$ 1,148,854

The accompanying notes are an integral part of these unaudited pro forma condensed combined financial statements.

4

1. Description of the transaction and basis of presentation

On April 1, 2015 (the “Acquisition Date”), the Company acquired Acentia, LLC and its subsidiaries (collectively “Acentia”), pursuant to an Equity Purchase Agreement dated March 6, 2015 (the “Acquisition”). The cash purchase price is estimated to be \$294.0 million but is subject to certain adjustments including a final assessment of Acentia’s closing date working capital.

On March 6, 2015, the Company entered into an amendment to its unsecured five-year revolving credit agreement. This amendment, amongst other things, increased the size of the borrowing commitment from \$100 million to \$400 million. The Company borrowed \$225 million from this credit facility to fund the Acquisition.

The unaudited pro forma condensed combined financial statements have been prepared based upon the Company’s historical financial information, the historical financial information of Acentia and the historical financial information of an acquisition made by Acentia, giving effect to the acquisition and related adjustments described in these notes. Certain note disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles in the United States have been condensed or omitted as permitted by SEC rules and regulations.

These unaudited pro forma condensed combined financial statements are not necessarily indicative of the results of operations that would have been achieved had the acquisitions actually taken place at the dates indicated and do not purport to be indicative of future financial position or operating results.

5

2. Purchase accounting

The acquisition of Acentia is being accounted for as a business combination using the acquisition method of accounting, whereby the assets acquired and liabilities assumed are recognized based upon their estimated fair values at the acquisition date.

The fair values of the assets and liabilities in the unaudited pro forma condensed combined financial statements are based upon a preliminary assessment of fair value and may change when the final valuation of intangible assets, working capital and tax-related matters are finalized.

The preliminary purchase price for Acentia was based upon a base target of \$300 million, to be adjusted for the working capital balance at acquisition. At December 31, 2014, total consideration and the preliminary allocation of fair value to the related assets and liabilities would have been as follows:

Dollars in thousands	
Estimated purchase price, net of cash acquired	\$ 289,163
Accounts receivable	\$ 30,862
Property and equipment	1,806
Other assets	3,502
Intangible assets — customer relationships	69,900
Accounts payable and other liabilities	(30,974)
Deferred revenue	(372)
Net identifiable assets acquired	74,724
Goodwill	214,439
Net assets acquired	\$ 289,163

The intangible assets represent customer relationships acquired with Acentia. These are expected to be amortized over 14 years on a straight-line basis.

6

3. Pro forma Condensed Combined Statements of Operations adjustments and assumptions

- The results of Acentia for the year are based upon their audited December 31, 2014 financial statements. The results of Acentia for the three month period are based upon financial statements prepared by Acentia.
- On October 17, 2014, Acentia acquired Optimos, Inc. The results of this business subsequent to this date are included in the results for Acentia. The results of this business prior to its acquisition are included in the column headed “Acentia Acquisition.” This information was provided by Optimos, Inc.
- This adjustment reflects a fair value adjustment to Acentia’s deferred revenue at acquisition, which would result in lower future revenues.

- d. The adjustment conforms Acentia's income statement presentation with that of MAXIMUS, classifying certain client-facing labor and rent costs as direct costs.
- e. This adjustment eliminates the stock-based compensation cost related to Acentia's Class B Units, which were terminated upon acquisition.
- f. This adjustment eliminates acquisition expenses for both the Company and Acentia as this presentation assumes such costs were incurred prior to the acquisition.
- g. This adjustment eliminates Acentia's historical amortization expense for its intangible assets.
- h. This adjustment reflects the estimated intangible asset amortization expense for acquired intangible assets.
- i. This adjustment eliminates Acentia's historical interest expense due to the repayment of Acentia's debt as a result of the acquisition.
- j. This adjustment reflects the assumed interest expense associated with the borrowings on the revolving credit facility of \$225 million, as well as the additional fees and deferred financing costs related to the amendment to the Company's existing credit facility. On the Acquisition Date, the Company borrowed at a floating rate of one-month LIBOR plus 1% but, in order to reduce exposure to interest rate volatility, entered into a transaction to convert some of the debt into a fixed-rate instrument. Interest expense has been assumed based upon a fixed rate of 1.45% for \$80 million and a historical one-month LIBOR plus 1% for the balance, consistent with the terms obtained by MAXIMUS in April 2015.
- k. This adjustment reflects the transition of Acentia from a Limited Liability Corporation, whose tax obligations are passed to its owners, to a member of the MAXIMUS consolidated tax group. This adjustment also reflects the tax effects of the pro forma adjustments outlined above. Following the Acquisition, Acentia will accrue taxes based upon corporate tax rates at U.S. Federal, state and local level.
- l. The earnings per share calculations have been adjusted to reflect the pro forma transactions outlined above.

4. Pro forma Condensed Combined Balance Sheet adjustments and assumptions

- a. This adjustment reflects cash borrowings of \$225 million on the revolving credit facility required to complete the acquisition.
- b. This adjustment reflects financing fees incurred in amending the Company's revolving credit facility.
- c. Based upon the working capital at December 31, 2014, the acquisition price for Acentia using this pro forma balance sheet would have been \$289.2 million. The Company would have paid \$292.1 million, offset by \$3.0 million of cash held by Acentia.
- d. This adjustment reflects transaction costs incurred by the Company. These payments were incurred and paid prior to the Acquisition Date.
- e. This adjustments reflects classification differences between MAXIMUS and Acentia's financial reporting.
- f. This adjustment reflects the adjustments to current and deferred tax assets and liabilities resulting from the pro forma adjustments to intangible assets, deferred financing costs and acquisition-related expenses.
- g. This adjustment reflects certain liabilities payable by Acentia that have been held in escrow on our behalf by the sellers.
- h. This adjustment reflects the elimination of Acentia's historical goodwill of \$155.8 million and recording goodwill of \$214.4 million resulting from the Acquisition, representing the difference between the preliminary estimate of the fair value of the identifiable assets acquired and liabilities assumed and the total estimated purchase price.
- i. This adjustment reflects the elimination of Acentia's historical intangible assets of \$54.3 million and recording the preliminary estimate of the fair value of intangible assets acquired of \$69.9 million.
- j. This adjustment reflects the write-off of Acentia's historical deferred financing costs and other assets in connection with the termination of their loan agreement.
- k. This adjustment reflects changes to Acentia's operating lease liability. The benefit or deficit from past rent payments has been eliminated at acquisition.
- l. This adjustment reflects transaction costs incurred by Acentia. These payments were incurred but not paid prior to the Acquisition Date.
- m. This adjustment reflects transaction costs incurred by the Company. These payments were incurred but not paid prior to the Acquisition Date.
- n. This adjustment reflects the repayment of Acentia's existing debt, including accrued interest and redeemable preferred units.
- o. This adjustment reflects severance costs in Acentia arising directly from the acquisition.
- p. This adjustment reflects the elimination of Acentia's historical net equity of \$80.2 million as a result of the acquisition.